
21 Irrefutable Laws Of Leadership

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The 21 Irrefutable Laws of Leadership

Follow Them and People Will Follow You *HarperCollins Leadership*

This expanded and updated edition of one of the most trusted and referenced leadership books of all time features new insights and revised content that is fundamental for any leader. Internationally recognized leadership expert, speaker, and author John C. Maxwell has taken this million-seller and made it even better: Every Law of Leadership has been sharpened and updated. Seventeen new leadership stories are included. Two new Laws of Leadership are introduced. New evaluation tool will reveal your leadership strengths—and weaknesses. New application exercises in every chapter will help you grow. Why would Dr. Maxwell make changes to his best-selling book? “A book is a conversation between the author and reader,” says Maxwell. “It’s been ten years since I wrote *The 21 Laws of Leadership*. I’ve grown a lot since then. I’ve taught these laws in dozens of countries around the world. This new edition gives me the opportunity to share what I’ve learned.”

The 21 Irrefutable Laws of Leadership

Follow Them and People Will Follow You *Thomas Nelson* 02

The Law of Legacy

Lesson 21 from The 21 Irrefutable Laws of Leadership *Thomas Nelson*

When many companies lose their CEO, they go into a tailspin. But when Roberto Goizueta died, Coca-Cola didn't even hiccup. Why? Before his death, Goizueta lived by the Law of Legacy.

The Law of Influence

Lesson 2 from The 21 Irrefutable Laws of Leadership *Thomas Nelson Inc*

Her husband had everything: wealth, privilege, position, and a royal title. Yet instead of him, Princess Diana won over the whole world. Why? She understood the Law of Influence.

The Law of Intuition

Lesson 8 from The 21 Irrefutable Laws of Leadership *Thomas Nelson*

How is it that time after time, Norman Schwarzkopf was able to sense problems while others around him got blindsided? The answer lies in the factor that separates the great leaders from the merely good ones: the Law of Intuition.

150 Essential Insights on Leadership *Harvest House Publishers*

"The best leaders bring all of the resources in their world into play to accomplish something great." John Maxwell Influential author and teacher John C. Maxwell travels around the world to meet with people of all backgrounds, helping them discover their God-given purpose. John's timeless leadership principles equip and empower people—from Fortune 500 companies to community leaders—to do remarkable things and lead significant and fulfilled lives. Now you can gain from John's wisdom and guidance with this collection of some of his most impactful quotes. Whether you are called to lead or you're simply seeking God's direction for your life, you will benefit from his valuable insights on... Taking Action: "In the beginning, you just need to get moving. Try different things. It's much easier to start doing something right if you've already started doing something. Dreaming Big: "Dreams are valuable commodities. They propel us forward. They give us energy. They make us enthusiastic. Everyone ought to have a dream." Investing in Others: "One of the ironies of leadership is that you become a better leader by sharing whatever power you have, not by saving it all for yourself. You're meant to be a river, not a reservoir. If you use your power to empower others, your leadership will extend far beyond your grasp." Let John's words inspire you to make a difference in your home, your workplace, and your world.

No Limits

Blow the CAP Off Your Capacity *Center Street*

#1 New York Times bestselling author John C. Maxwell's latest book will enhance the lives of leaders, professionals, and anyone who wants to achieve success and personal growth. We often treat the word capacity as if it were a natural law of limitation. Unfortunately, most of us are much more comfortable defining what we perceive as off limits rather than what's really possible. Could it be that many of us have failed to expand our potential because we have allowed what we perceive as capacity to define us? What if our limits are not really our limits? In his newest book, John Maxwell identifies 17 core capacities. Some of these are abilities we all already possess, such as energy, creativity and leadership. Others are aspects of our lives controlled by our choices, like our attitudes, character, and intentionality. Maxwell examines each of these capacities, and provides clear and actionable advice on how you can increase your potential in each. He will guide you on how to identify, grow, and apply your critical capacities. Once you've blown the "cap" off your capacities, you'll find yourself more successful--and fulfilled--in your daily life.

The Law of Addition

Lesson 5 from The 21 Irrefutable Laws of Leadership

Thomas Nelson

What kind of a Fortune 500 CEO works on a folding table, answers his own phone, visits hourly employees as often as possible, and is criticized by Wall Street for being too good to his employees? The kind of leader who understands the Law of Addition.

The Law of Priorities

Lesson 17 from The 21 Irrefutable Laws of Leadership

Thomas Nelson

Jack Welch took a company that was already flying high and rocketed it into the stratosphere. What did he use as the launching pad? The Law of Priorities, of course.

The Law of The Big Mo

Lesson 16 from The 21 Irrefutable Laws of Leadership

Thomas Nelson

Jaime Escalante has been called the best teacher in America. But his teaching ability is only half the story. His and Garfield High School's success came because of the Law of the Big Mo.

The Law of Magnetism

Lesson 9 from The 21 Irrefutable Laws of Leadership

Thomas Nelson

Why are the Dallas Cowboys, once revered as "America's Team," now so often reviled and the subject of controversy? The Law of Magnetism makes it clear.

The Law of Process *Thomas Nelson*

Leadership is developed daily, not overnight. This law, taken from The Twenty One Irrefutable Laws of Leadership is the first of the series to be placed into an individual study. Take each opportunity as it comes along and find the answer in a way only

strong leaders would do it—by processing it. John explains how and why "Champions don't become champions in the ring—they are merely recognized there."

The Law of Solid Ground

Lesson 6 from The 21 Irrefutable Laws of Leadership

Thomas Nelson

If only Robert McNamara had known the Law of Solid Ground, the War in Vietnam, and everything that happened at home because of it, might have turned out differently.

The 5 Levels of Leadership

Proven Steps to Maximize Your Potential *Center Street*

Use this helpful book to learn about the leadership tools to fuel success, grow your team, and become the visionary you were meant to be. True leadership isn't a matter of having a certain job or title. In fact, being chosen for a position is only the first of the five levels every effective leader achieves. To become more than "the boss" people follow only because they are required to, you have to master the ability to invest in people and inspire them. To grow further in your role, you must achieve results and build a team that produces. You need to help people to develop their skills to become leaders in their own right. And if you have the skill and dedication, you can reach the pinnacle of leadership—where experience will allow you to extend your influence beyond your immediate reach and time for the benefit of others. The 5 Levels of Leadership are: 1. Position—People

follow because they have to. 2. Permission—People follow because they want to. 3. Production—People follow because of what you have done for the organization. 4. People Development—People follow because of what you have done for them personally. 5. Pinnacle—People follow because of who you are and what you represent. Through humor, in-depth insight, and examples, internationally recognized leadership expert John C. Maxwell describes each of these stages of leadership. He shows you how to master each level and rise up to the next to become a more influential, respected, and successful leader.

The Law of Navigation

Lesson 4 from The 21 Irrefutable Laws of Leadership

Thomas Nelson

Using a fail-safe compass, Scott led his team of adventurers to the end of the earth and to inglorious deaths. They would have lived if only he, their leader, had known the Law of Navigation.

The Law of Respect *Thomas Nelson*

Whether you are a follower who is just beginning to discover the impact of leadership or a natural leader who already has followers, you can learn to be a better leader. The 21 Irrefutable Laws of Leadership distills Dr. John C. Maxwell's insights from more than thirty years of personal experience. Each law of leadership is like a tool to help you achieve your dreams and add value to the lives of other people. In The Law of Respect, you will learn why: Leaders go their own way when a group first comes together People change direction to follow the strongest leaders

People naturally align themselves and follow leaders stronger than themselves Major change tests respect for a leader Each lesson also provides a real-life example, and tools for personal assessment and application.

The Law of Buy-In

Lesson 14 from The 21 Irrefutable Laws of Leadership

Thomas Nelson

The first time Judy Estrim started up a company, it took her six months to find the money. The second time it took her about six minutes. What made the difference? The Law of Buy-In.

The 15 Invaluable Laws of Growth

Live Them and Reach Your Potential *Center Street*

Are there tried and true principles that are always certain to help a person grow? John Maxwell says the answer is yes. He has been passionate about personal development for over fifty years, and for the first time, he teaches everything he has gleaned about what it takes to reach our potential. In the way that only he can communicate, John teaches . . . The Law of the Mirror: You Must See Value in Yourself to Add Value to Yourself The Law of Awareness: You Must Know Yourself to Grow Yourself The Law of Modeling: It's Hard to Improve When You Have No One But Yourself to Follow The Law of the Rubber Band: Growth Stops When You Lose the Tension Between Where You are and Where You Could Be The Law of Contribution: Developing Yourself Enables You to Develop Others This third book in John Maxwell's

Laws series (following the 2-million seller *The 21 Irrefutable Laws of Leadership* and *The 17 Indisputable Laws of Teamwork*) will help you become a lifelong learner whose potential keeps increasing and never gets "used up."

The Law of the Picture

Lesson 13 from The 21 Irrefutable Laws of Leadership

Thomas Nelson

Easy Company withstood the German Advance at the Battle of the Bulge and dashed Hitler's last hope for stopping the Allies' advance. They were able to do it because their leaders embraced the Law of the Picture.

The Law of Timing

Lesson 19 from The 21 Irrefutable Laws of Leadership

Thomas Nelson

It got him elected president of the United States. It also cost him the presidency. What is it? Something that may stand between you and your ability to lead effectively. It's called the Law of Timing.

The Law of the Lid

Lesson 1 from The 21 Irrefutable Laws of Leadership

Thomas Nelson Inc

Brothers Dick and Maurice MacDonald came as close as they could to living the American Dream, without making it. Instead a

guy named Ray Kroc did it with the company they had founded. It happened because they didn't know the Law of the Lid.

The 21 Indispensable Qualities of a Leader

Becoming the Person Others Will Want to Follow

HarperCollins Leadership

"The 21 Indispensable Qualities of a Leader gets straight to the heart of leadership issues. Maxwell once again touches on the process of developing the art of leadership by giving the reader practical tools and insights into developing the qualities found in great leaders." - Kenneth Blanchard, Coauthor of *The One Minute Manager®* "Dr. John Maxwell is the authority on leadership today. His innovative yet timeless principles on how to effectively lead others have personally impacted my life and my business. This is a must-read for any organization that wants to succeed in the new millennium." -Peter Lowe, President of Peter Lowe International and Peter Lowe's SUCCESS Seminars "My dear friend John Maxwell has proven his ability to lead leaders. I anticipate learning even more from his new book." -Max Lucado, Author of *Just Like Jesus*

The 21 Irrefutable Laws of Leadership Workbook

Revised and Updated HarperChristian Resources

Required reading for both developing and experienced leaders, this one-of-a-kind workbook companion to a leadership classic outlines the core leadership principles that will make you more effective, more influential, and more successful—wherever you

are in your career. If you've never read *The 21 Irrefutable Laws of Leadership*, you've been missing out on one of the best-selling leadership books of all time. In this companion workbook, leadership expert John C. Maxwell shares powerful insights gleaned from his forty-plus years of leadership success. Maxwell helps you: Take your leadership skills to the next level Discover life-changing principles of influence, empowerment, intuition, and legacy Observe your own career and evaluate yourself, using an evaluation tool that reveals your leadership strengths and weaknesses Learn from stories and observations from the worlds of business, politics, sports, the military, and non-profit organizations so you can transform as a leader Each of the twenty-one lessons contains the following sections: Definition of the Law: Understand the law and how it operates Case Studies: Explore three primary cases—some positive, some negative—that reveal and illustrate the law. Leadership Insight and Reflection: Draw important personal conclusions about the impact of this law on your life. Taking Action: Assess yourself in this law and develop specific action steps to grow or make important changes. Group Discussion Questions: Explore the core issues and share your insights through a guided discussion with your group. This workbook isn't designed to be merely a theoretical exercise. It's meant to help you become a better leader. And while you can easily go through this study on your own, there's nothing more transformational than learning with other like-minded people. So, gather a group of any size and see what happens as you help each other become the kind of leaders that people want to follow.

The Law of Explosive Growth

Lesson 20 from The 21 Irrefutable Laws of Leadership

Thomas Nelson

How did a man in a developing country take his organization from 700 people to more than 14,000 in only seven years? He did it using leader's math. That's the secret of the Law of Explosive Growth.

The Law of the Inner Circle

Lesson 11 from The 21 Irrefutable Laws of Leadership

Thomas Nelson

John already used time management to the fullest, but he wanted to accomplish more. His priorities were already leveraged to the hilt, and there were no more minutes in a day! How did he go to a new level? He practiced the Law of the Inner Circle.

Learning the 21 Irrefutable Laws of Leadership

Nelsonword Publishing Group

The Law of Sacrifice

Lesson 18 from The 21 Irrefutable Laws of Leadership

Thomas Nelson

He was one of the nation's most vocal critics on government interference in business. So why did Lee Iacocca go before Congress with his hat in his hand for loan guarantees? He did it because he understood the Law of Sacrifice.

The Law of Empowerment

Lesson 12 from The 21 Irrefutable Laws of Leadership

Thomas Nelson

Henry Ford is considered an icon of American business for revolutionizing the automobile industry. So what caused him to stumble so badly that his son feared Ford Motor Company would go out of business? He was held captive by the Law of Empowerment.

Law of Connection

Lesson 10 from The 21 Irrefutable Laws of Leadership

Thomas Nelson

Elizabeth Dole has mastered it. If husband Bob had done the same, he might have become the forty-third president of the United States. It's called the Law of Connection.

Good Leaders Ask Great Questions

Your Foundation for Successful Leadership *Center Street*

A #1 New York Times bestselling author and leadership expert answers questions from his readers about what it takes to be in charge and make a difference. John Maxwell, America's #1 leadership authority, has mastered the art of asking questions, using them to learn and grow, connect with people, challenge himself, improve his team, and develop better ideas. Questions have literally changed Maxwell's life. In GOOD LEADERS ASK GREAT QUESTIONS, he shows how they can change yours, teaching why questions are so important, what questions you should ask yourself as a leader, and what questions you should

be asking your team. Maxwell also opened the floodgates and invited people from around the world to ask him any leadership question. He answers seventy of them--the best of the best--including . . . What are the top skills required to lead people through difficult times? How do I get started in leadership? How do I motivate an unmotivated person? How can I succeed working under poor leadership? When is the right time for a successful leader to move on to a new position? How do you move people into your inner circle? No matter whether you are a seasoned leader at the top of your game or a newcomer wanting to take the first steps into leadership, this book will change the way you look at questions and improve your leadership life.

The Law of Victory

Lesson 15 from The 21 Irrefutable Laws of Leadership

Thomas Nelson

What saved England from the Blitz, broke apartheid's back in South Africa, and won the Chicago Bulls multiple world championships? In all three cases the answer is the same. Their leaders lived by the Law of Victory.

21 Laws of Leadership in the Bible

Learning to Lead from the Men and Women of Scripture

Thomas Nelson

Bestselling author John Maxwell draws on the stories of men and women in the Bible to show how they modeled what he calls 'the 21 irrefutable laws of leadership.'

There's No Such Thing as "Business" Ethics

There's Only One Rule for Making Decisions *FaithWords*

There's no such thing as business ethics. How can that be? Because a single standard applies to both your business and personal life-and it's one we all know and trust: the Golden Rule. Now bestselling author John C. Maxwell shows you how this revered ideal works everywhere, and how, especially in business, it brings amazing dividends. *There's No Such Thing As "Business" Ethics* offers:

- * Stories from history, business, government, and sports that illustrate how talented leaders invoked this timeless principle
- * Examples of difficult business decisions-layoffs, evaluations, billing clients, expansion-and how the Golden Rule applies to each
- * The five most common reasons people compromise their ethics-and how you can prevail over such moral obstacles
- * How applying the Golden Rule to business builds morale, increases productivity, encourages teamwork, lowers employee turnover, and keeps clients coming back.

John C. Maxwell not only reveals the many ways the Golden Rule creates the perfect environment for business success, but does it with great wisdom, warmth, and humor. Backed by flawless research and the ideas of history's best thinkers, this engaging book brilliantly demonstrates how doing the right thing fosters a winning situation for all, with positive results for employees, clients, investors, and even your own state of mind. Business runs much more smoothly, profits increase, and you know that you've set the groundwork for years of future prosperity...and it's all thanks to the tried-and-true Golden Rule.

The Proximity Principle

The Proven Strategy That Will Lead to the Career You Love *Ramsey Press*

Right now, 70% of Americans aren't passionate about their work and are desperately longing for meaning and purpose. They're sick of "average" and know there's something better out there, but they just don't know how to reach it. One basic principle—The Proximity Principle—can change everything you thought you knew about pursuing a career you love. In his latest book, *The Proximity Principle*, national radio host and career expert Ken Coleman provides a simple plan of how positioning yourself near the right people and places can help you land the job you love. Forget the traditional career advice you've heard! Networking, handing out business cards, and updating your online profile do nothing to set you apart from other candidates. Ken will show you how to be intentional and genuine about the connections you make with a fresh, unexpected take on resumes and the job interview process. You'll discover the five people you should look for and the four best places to grow, learn, practice, and perform so you can step into the role you were created to fill. After reading *The Proximity Principle*, you'll know how to connect with the right people and put yourself in the right places, so opportunities will come—and you'll be prepared to take them.

Learning the 21 Irrefutable Laws of Leadership Corporate Edition

Leader Guide

Footage of John C. Maxwell teaching leadership principles through his 21 laws of leadership.

The 21 Irrefutable Laws Of Leadership Tested By Time
Thomas Nelson Incorporated

Through enlightening discussion, author James Garlow illustrates how these 21 key principles have been at work throughout history. Learn from the great General Robert E. Lee why the Law of Respect is so important when leading men into battle. Let the story of the Donner Party's failed expedition demonstrate the significance of the Law of Navigation. Learn from church leader John Wesley how the Law of Process kept his converts steady in their faith while others floundered. These laws have been tested by history; now test them for yourself.

Extended Summary Of The 21 Irrefutable Laws Of Leadership: Follow Them And People Will Follow You - Based On The Book By John C. Maxwell *Libros Mentores via PublishDrive*

Extended Summary Of The 21 Irrefutable Laws Of Leadership: Follow Them And People Will Follow You - Based On The Book By John C. Maxwell Do work teams fail in your organization? Do you know what to do to achieve good team integration? Can you work in a team? Know these 17 laws and you will achieve success. About The Original Book In this book the author presents 17 laws that every leader should keep in mind to form good working teams. These are basic principles especially useful in these times, in which individual work has been minimized and the integration of people is an essential condition for achieving goals. What Will

You Learn? You will understand that integrating a team is not just gathering people to work together. You will get to know the process of the 17 laws with which you will improve the functioning of the team that you integrate or lead. You will get your team to work with that "chemistry" that allows it to coordinate different capacities, abilities and skills to achieve a goal. If you are a leader, you will feel your effectiveness grow. You will work happier and more relaxed along with your team. About Mentors Library Books are mentors. Books can guide what we do and our lives. Many of us love books while reading them and maybe they will echo with us a few weeks after but 2 years later we can't remember if we have read it or not. And that's a shame. We remember that at that time, the book meant a lot to us. Why is it that 2 years later we have forgotten everything? That's not good. This summary is taken from the most important themes of the original book. Most people don't like books. People just want to know what the book says they have to do. If you trust the source you don't need the arguments. So much of a book is arguing its points, but often you don't need the argument if you trust the source you can just get the point. This summary takes the effort to distill the blahs into themes for the people who are just not going to read the whole book. All this information is in the original book.

The Complete 101 Collection *Harper Collins*

Discusses eight fundamentals needed for leadership, including attitude, relationships, mentoring, and more.

The Law of E. F. Hutton *Thomas Nelson*

The Law of E. F. Hutton is about gaining respect as a leader. This law reveals itself in just about every kind of situation. In this study, you will find how a real leader holds the power, not just the position.

The 17 Indisputable Laws of Teamwork

Embrace Them and Empower Your Team *HarperCollins Leadership*

Building and maintaining a successful team is no simple task. Even people who have taken their teams to the highest level in their field have difficulty recreating what accounted for their successes. Is it a strong work ethic? Is it "chemistry"? What tools can you wrap your hands around to build? or rebuild? your team? In *The 17 Indisputable Laws of Teamwork*, leadership expert and

New York Times best-selling author John C. Maxwell shares the vital principles of team building that are necessary for success in your business, family, church, or organization. In his practical, down-to-earth style, Dr. Maxwell shows how: The Law of High Morale inspired a 50-year-old man who couldn't even swim to train for the toughest triathlon in the world. The Law of the Big Picture prompted a former U.S. president to travel across the country by bus, sleep in a basement, and do manual labor. Playing by The Law of the Scoreboard enabled one web-based company to keep growing and make money while thousands of other Internet businesses failed. Ignoring The Law of the Price Tag caused one of the world's largest retailers to close its doors after 128 years in business. The 17 Indisputable Laws of Teamwork will empower you?whether coach or player, teacher or student, CEO or non-profit volunteer?with the "how-tos" and attitudes for building a successful team.