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The Developing Person Through Childhood and Adolescence *Macmillan*

Check out a preview. Edition after edition, Berger's highly praised, bestselling text opens students' eyes to the ways children grow—and the ways that growth is investigated and interpreted by developmentalists. Staying true to the hallmarks that have defined Berger's vision from the outset, the Eighth Edition again redefines excellence in a child development textbook, combining thoughtful interpretations of the latest science with new skill-building pedagogy and media tools that can revolutionize classroom and study time.

The Developing Person Through the Life Span

The seventh edition comes with significant revision of cognitive development throughout childhood, revised and updated chapters on adolescence, and more attention to emerging and early adulthood. It contains new research on everything from genetics to the timing of puberty, including brain development, life span disorders and cultural diversity.

The Developing Person Through the Life Span *Macmillan*

"The seventh edition comes with significant revision of cognitive development throughout childhood, revised and updated chapters on adolescence, and more attention to emerging and early adulthood. It is a thorough revision with new research on everything from genetics to the timing of puberty, including brain development, life span disorders and cultural diversity. It also includes new learning features promoting critical thinking, revision and application." - product description.

Loose-leaf Version for The Developing Person Through the Life Span *Worth Publishers*

With Kathleen Stassen Berger's always contemporary, always compelling textbook, students learn to see how the basic ideas of developmental psychology apply to their own lives, the lives of those around them, and the lives of others of all life stages and in cultures all around the world. Berger's narrative voice, wide-ranging cultural perspective, and focus on universal themes captivate students from the outset, helping them grasp the important theoretical and scientific work driving the field of developmental psychology today.

The Developing Person Through the Life Span *Worth*

Kathleen Berger's acclaimed survey of developmental psychology across the life span is always up to date, always inclusive of cultures from every corner of the globe, and always compelling in the way it shows students the everyday relevance of field's theories, ideas, and discoveries. With its new edition, the text becomes a more deeply integrated text/media resource than ever, with the book and its dedicated version of LaunchPad combining seamlessly to enhance the learning experience. But driving that experience, as always, is the clear, engaging voice of Kathleen Berger, revealing the connections between the study of development across all stages of life and the lives that students actually live. The book can also be purchased with the breakthrough online resource, LaunchPad, which offers innovative media content, curated and organised for easy assignability. LaunchPad's intuitive interface presents quizzing, flashcards, animations and much more to make learning actively engaging.

Developing Person Through Childhood and Adolescence *Worth Publishers*

Exceptional in its currency, global in its cultural reach, Kathleen Berger's portrait of the scientific investigation of childhood and adolescent development helps bring an evolving field into the evolving classroom. Guided by Berger's clear, inviting authorial voice, and page after page of fascinating examples from cultures around the world, students see how classic and current research, and the lives of real people, shape the field's core theories and concepts. In addition to Kathleen Berger's exhaustive updating of the research, this edition is notable for its thorough integration of assessment throughout (learning objectives, assessments after each section, expanded end-of-chapter quizzes) all aligned with national standards. The new edition is also more than ever an integrated text/media package, moving students from the printed page to online tools that help them develop observation and critical thinking skills. Those online components are all a part of the book's dedicated version of LaunchPad, Worth Publishers' breakthrough online course space in which power and simplicity go hand in hand. To order LaunchPad for free with this text please use bundle isbn 978-1-319-01699-9.

The Developing Person Through Childhood and Adolescence *Macmillan*

This text presents theory, research, practical examples and controversial issues in a way that inspires students to think about development, addressing the individual's role in both the community and the wider world. This second edition contains revised chapters on adolescence and new research into brain development.

The Developing Person Through Childhood, Fifth Edition *Macmillan*

New edition of Berger's acclaimed, bestselling text for chronologically organized courses focus strictly on the childhood years.

A Topical Approach to the Developing Person Through the Life Span *Worth*

Kathleen Berger's breakthrough text tells a compelling story of life-span development via a topically organised approach. As always with Berger, her text is distinguished by an engaging narrative voice, wide-ranging cultural perspective, up-to-date research, and an emphasis on relating universal themes to students' own lives. This edition is also available with LaunchPad which offers a variety of engaging activities including: • Data Connections: From interactive maps showing rates of breastfeeding and immunization, to manipulatable graphs showing trends in adolescent risk-taking behaviours, this feature lets students take a hands-on approach to understanding the data in life-span development themselves. • Visualizing Development: These assessments link together graphics, text, and photographs to tell a visual story about an important concept in life-span development. • Developing Lives: Loaded with interactive features and pedagogy, this remarkable online experience asks students to "raise" a virtual child through the teenage years, making crucial decisions and responding to events. LaunchPad also combines an interactive e-book with high-quality multimedia content and activities, including interactive tutorials, videos, and the LearningCurve adaptive quizzing system.

Invitation to the Life Span *Macmillan Higher Education*

Developing Person-Centred Counselling *SAGE*

`This is a useful book for those who use person-centred counselling in their practice, or who are training to become person-centred counsellors' - Counselling and Psychotherapy, the Journal of the British Association for Counselling and Psychotherapy Developing Person-Centred Counselling, Second Edition is designed to help counsellors improve their skills within the person-centred approach. Written by Dave Mearns, leading person-centred expert and bestselling author, the Second Edition has been fully revised and updated taking account of developments in person-centred practice. With new chapters on growth and transference, the book covers the subjects which are central to person-centred training: } the core conditions } therapeutic alliance } development of the counsellor } therapeutic process } the person-centred approach in relation to psychopathology. Supported by case material and examples from practice, each part of the book presents the counsellor with practical, and often challenging ideas, which encourage him/her to think carefully about his/her practice and how to improve it. Developing Person-Centred Counselling, Second Edition is a highly practical and inspiring resource for trainees and practitioners alike.

Developing and Supporting Athlete Wellbeing

Person First, Athlete Second *Routledge*

This pioneering book in elite athlete wellbeing brings together the narratives of athletes and

wellbeing practitioners in high-performance sport with cutting-edge theorizing from world-leading academics to explore pertinent mental wellbeing matters that present for elite athletes both during and after their careers. The journey of the elite athlete is considered from entering the high-performance system as a youth performer through to retirement, with contributions illuminating the ways in which mental wellbeing can be impacted – both negatively and positively – through common place experiences. Methods of creating holistic high-performance sports cultures along with common mental wellbeing influencers, such as parents, education, faith, injury and (de)selection are explored, as well as the ramifications of uncommon events on mental wellbeing, such as whistleblowing, legal disputes, psychological disorders and COVID-19. Drawing on this analysis, the book then proffers thought-provoking strategies for how the mental wellbeing of both athletes and staff can be understood, developed and supported, ultimately driving elite sport cultural transformation to put the person first and the athlete second. Each chapter presents the wellbeing experience from the vantage of the athlete or the wellbeing practitioner, followed by an academic unpacking of the situation. This makes the book a must read for students and researchers working in sport coaching, sport psychology, applied sport science or sport management, as well as practitioners interested in facilitating a duty of care for high performing athletes, and working in coaching, sport science support, athlete development programs, NGB policy and administration or welfare services.

The Developing Human: Clinically Oriented Embryology With STUDENT CONSULT Online Access, 9/e *Elsevier India*

Confessions of an Economic Hit Man *Berrett-Koehler Publishers*

Perkins, a former chief economist at a Boston strategic-consulting firm, confesses he was an "economic hit man" for 10 years, helping U.S. intelligence agencies and multinationals cajole and blackmail foreign leaders into serving U.S. foreign policy and awarding lucrative contracts to American business.

Feed *Candlewick Press*

In a future where most people have computer implants in their heads to control their environment, a boy meets an unusual girl who is in serious trouble.

Dev Pers Thru C&a 7ec&cdr Ls 7e *Worth Pub*

Edition after edition, Berger's highly praised, bestselling text opens students' eyes to the ways children grow--and the ways that growth is investigated and interpreted by developmentalists. Staying true to the hallmarks that have defined Berger's vision from the outset, the Eighth Edition again redefines excellence in a child development textbook, combining thoughtful interpretations of the latest science with new skill-building pedagogy and media tools that can revolutionize classroom and study time.

The Physics of Sound

Revision of the best selling introduction to acoustion, appropriate for physics of Sound/Musical acoustics for young adults. New edition stresses modern instruments.

The Global Findex Database 2017

Measuring Financial Inclusion and the Fintech Revolution *World Bank Publications*

In 2011 the World Bank—with funding from the Bill and Melinda Gates Foundation—launched the Global Findex database, the world's most comprehensive data set on how adults save, borrow, make payments, and manage risk. Drawing on survey data collected in collaboration with Gallup, Inc., the Global Findex database covers more than 140 economies around the world. The initial survey round was followed by a second one in 2014 and by a third in 2017. Compiled using nationally representative surveys of more than 150,000 adults age 15 and above in over 140 economies, The Global Findex Database 2017: Measuring Financial Inclusion and the Fintech Revolution includes updated indicators on access to and use of formal and informal financial services. It has additional data on the use of financial technology (or fintech), including the use of mobile phones and the Internet to conduct financial transactions. The data reveal opportunities to expand access to financial services among people who do not have an account—the unbanked—as well as to promote greater use of digital financial services among those who do have an account. The Global Findex database has become a mainstay of global efforts to promote financial inclusion. In addition to being widely cited by scholars and development practitioners, Global Findex data are used to track progress toward the World Bank goal of Universal Financial Access by 2020 and the United Nations Sustainable Development Goals. The database, the full text of the report, and the underlying country-level data for all figures—along with the questionnaire, the survey methodology, and other relevant materials—are available at www.worldbank.org/globalfindex.

Life Span Motor Development *Human Kinetics*

Life Span Motor Development, Seventh Edition With HKPropel Access, is a leading text for helping students examine and understand how interactions of the developing and maturing individual, the environment, and the task being performed bring about changes in a person's movements. This model of constraints approach, combined with an unprecedented collection of video clips marking motor development milestones, facilitates an unmatched learning experience for the study of motor development across the life span. The seventh edition expands the tradition of making the student's experience with motor development an interactive one. Related online learning tools delivered through HKPropel include more than 190 video clips marking motor development milestones to sharpen observation techniques, with interactive questions and 47 lab activities to facilitate critical thinking and hands-on application. The lab activities may be assigned and tracked by instructors through HKPropel, along with chapter quizzes (assessments) that are automatically graded to test comprehension of critical concepts. The text also contains several updates to keep pace with the changing field: Content related to physical growth and development of the skeletal, muscle, and adipose systems is reorganized chronologically for a more logical progression. New material on developmental motor learning demonstrates the overlap between the disciplines of motor

development and motor learning. New insights into motor competence help explain the relationship between skill development and physical fitness. The text helps students understand how maturational age and chronological age are distinct and how functional constraints affect motor skill development and learning. It shows how the four components of physical fitness—cardiorespiratory endurance, strength, flexibility, and body composition—interact to affect a person's movements over the life span, and describes how relevant social, cultural, psychosocial, and cognitive influences can affect a person's movements. This edition comes with 148 illustrations, 60 photos, and 25 tables—all in full color—to help explain concepts and to make the text more engaging for students. It also retains helpful learning aids including chapter objectives, a running glossary, key points, sidebars, and application questions throughout each chapter. Life Span Motor Development, Seventh Edition, embraces an interactive and practical approach to illustrate the most recent research in motor development. Students will come away with a firm understanding of the concepts and how they apply to real-world situations. Note: A code for accessing HKPropel is not included with this ebook but may be purchased separately.

Factfulness

Ten Reasons We're Wrong About the World--and Why Things Are Better Than You Think *Flatiron Books*

INSTANT NEW YORK TIMES BESTSELLER "One of the most important books I've ever read—an indispensable guide to thinking clearly about the world." – Bill Gates "Hans Rosling tells the story of 'the secret silent miracle of human progress' as only he can. But Factfulness does much more than that. It also explains why progress is so often secret and silent and teaches readers how to see it clearly." —Melinda Gates "Factfulness by Hans Rosling, an outstanding international public health expert, is a hopeful book about the potential for human progress when we work off facts rather than our inherent biases." - Former U.S. President Barack Obama Factfulness: The stress-reducing habit of only carrying opinions for which you have strong supporting facts. When asked simple questions about global trends—what percentage of the world's population live in poverty; why the world's population is increasing; how many girls finish school—we systematically get the answers wrong. So wrong that a chimpanzee choosing answers at random will consistently outguess teachers, journalists, Nobel laureates, and investment bankers. In Factfulness, Professor of International Health and global TED phenomenon Hans Rosling, together with his two long-time collaborators, Anna and Ola, offers a radical new explanation of why this happens. They reveal the ten instincts that distort our perspective—from our tendency to divide the world into two camps (usually some version of us and them) to the way we consume media (where fear rules) to how we perceive progress (believing that most things are getting worse). Our problem is that we don't know what we don't know, and even our guesses are informed by unconscious and predictable biases. It turns out that the world, for all its imperfections, is in a much better state than we might think. That doesn't mean there aren't real concerns. But when we worry about everything all the time instead of embracing a worldview based on facts, we can lose our ability to focus on the things that threaten us most. Inspiring and revelatory, filled with lively anecdotes and moving stories, Factfulness is an

urgent and essential book that will change the way you see the world and empower you to respond to the crises and opportunities of the future. --- “This book is my last battle in my life-long mission to fight devastating ignorance...Previously I armed myself with huge data sets, eye-opening software, an energetic learning style and a Swedish bayonet for sword-swallowing. It wasn’t enough. But I hope this book will be.” Hans Rosling, February 2017.

Building a Resilient Tomorrow

How to Prepare for the Coming Climate Disruption *Oxford University Press, USA*

Even under the most optimistic scenarios, significant global climate change is now inevitable. While squarely confronting the scale of the risks we face, Building a Resilient Tomorrow presents replicable sustainability successes and clear-cut policy recommendations that can improve the climate resilience of communities in the US and beyond.

Grit

The Power of Passion and Perseverance *Simon and Schuster*

In this instant New York Times bestseller, Angela Duckworth shows anyone striving to succeed that the secret to outstanding achievement is not talent, but a special blend of passion and persistence she calls “grit.” “Inspiration for non-genius everywhere” (People). The daughter of a scientist who frequently noted her lack of “genius,” Angela Duckworth is now a celebrated researcher and professor. It was her early eye-opening stints in teaching, business consulting, and neuroscience that led to her hypothesis about what really drives success: not genius, but a unique combination of passion and long-term perseverance. In Grit, she takes us into the field to visit cadets struggling through their first days at West Point, teachers working in some of the toughest schools, and young finalists in the National Spelling Bee. She also mines fascinating insights from history and shows what can be gleaned from modern experiments in peak performance. Finally, she shares what she’s learned from interviewing dozens of high achievers—from JP Morgan CEO Jamie Dimon to New Yorker cartoon editor Bob Mankoff to Seattle Seahawks Coach Pete Carroll. “Duckworth’s ideas about the cultivation of tenacity have clearly changed some lives for the better” (The New York Times Book Review). Among Grit’s most valuable insights: any effort you make ultimately counts twice toward your goal; grit can be learned, regardless of IQ or circumstances; when it comes to child-rearing, neither a warm embrace nor high standards will work by themselves; how to trigger lifelong interest; the magic of the Hard Thing Rule; and so much more. Winningly personal, insightful, and even life-changing, Grit is a book about what goes through your head when you fall down, and how that—not talent or luck—makes all the difference. This is “a fascinating tour of the psychological research on success” (The Wall Street Journal).

The Toyota Way Fieldbook *McGraw Hill Professional*

The Toyota Way Fieldbook is a companion to the international bestseller The Toyota Way. The Toyota Way Fieldbook builds on the philosophical aspects of Toyota’s operating systems by detailing

the concepts and providing practical examples for application that leaders need to bring Toyota’s success-proven practices to life in any organization. The Toyota Way Fieldbook will help other companies learn from Toyota and develop systems that fit their unique cultures. The book begins with a review of the principles of the Toyota Way through the 4Ps model-Philosophy, Processes, People and Partners, and Problem Solving. Readers looking to learn from Toyota’s lean systems will be provided with the inside knowledge they need to Define the companies purpose and develop a long-term philosophy Create value streams with connected flow, standardized work, and level production Build a culture to stop and fix problems Develop leaders who promote and support the system Find and develop exceptional people and partners Learn the meaning of true root cause problem solving Lead the change process and transform the total enterprise The depth of detail provided draws on the authors combined experience of coaching and supporting companies in lean transformation. Toyota experts at the Georgetown, Kentucky plant, formally trained David Meier in TPS. Combined with Jeff Liker’s extensive study of Toyota and his insightful knowledge the authors have developed unique models and ideas to explain the true philosophies and principles of the Toyota Production System.

Developing the Leader Within You *Thomas Nelson*

Developing the Leader Within You is Dr. Maxwell’s first and most enduring leadership book, having sold more than one million copies. In this Christian Leaders Series edition of this Maxwell classic, you will discover the biblical foundation for leadership that John Maxwell has used as a pastor and business leader for more than forty years. These same principles and practices are available for everyday leaders in every walk of life. It is a lofty calling to lead a group—a family, a church, a nonprofit, a business—and the timeless principles in this book will bring positive change in your life and in the lives of those around you. You will learn: The True Definition of Leader. “Leadership is influence. That’s it. Nothing more; nothing less.” The Traits of Leadership. “Leadership is not an exclusive club for those who were ‘born with it.’ The traits that are the raw materials of leadership can be acquired. Link them up with desire, and nothing can keep you from becoming a leader.” The Difference Between Management and Leadership. “Making sure the work is done by others is the accomplishment of a manager. Inspiring others to do better work is the accomplishment of a leader.” God has called every believer to influence others, to be salt and light. Developing the Leader Within You will equip you to improve your leadership and inspire others.

Absolutely Almost *Puffin Books*

Ten-year-old Albie has never been the smartest, tallest, most athletic, greatest artist, or most musical in his class, as his parents keep reminding him, but new nanny Calista helps him uncover his strengths and take pride in himself. Simultaneous eBook.

Understanding by Design *ASCD*

Presents a multifaceted model of understanding, which is based on the premise that people can demonstrate understanding in a variety of ways.

Grandmothering

Building Strong Ties with Every Generation *Rowman & Littlefield Publishers*

Contemporary grandmothers are often marginalized from extended family life because social institutions and grandmothers themselves do not understand that they could be vital for working parents, for overactive children, for suicidal youth, indeed for many of the problems of modern grandchildren. The genetics and hormones of older women have designed them to be vital family members, with patience and perspective that come with age and experience. In addition, biology helps directly via menopause. The grandmother hypothesis explains that human women, unlike almost any other living creature, experience decades of life after menopause, in order to make grandmothers available to their descendants. Here, Kathleen Berger explores the role of grandmothers in the lives of their grandchildren. She uses real life examples to illustrate how grandmothers can best integrate themselves into the lives of their children's families without overstepping. She explores the particular needs of each stage of childhood as they relate to grandmother involvement and input. Before a child is born, grandmothers need to attend to building a strong relationship with the future parents. In infancy, attachment and feeding are crucial. In early childhood, grandmothers need to follow the parent's lead, remembering that a parental alliance is essential. In childhood, children need to be safe but not isolated, and both bullies and victims benefit from a grandmother's support and assistance. In adolescence and emerging adulthood, grandmothers need to build direct connections and not avoid the difficult topics of sex, drugs, death, disease, and money. Throughout, elders need to learn technology, insuring that it fosters, not impedes relationships. Problems in relationships are explained honestly and with insight. Among these are issues when three generations share a home, when parents get divorced, and when grandchildren rebel against parental authority. Throughout the work, both the joy and the complications of effective grandmothering are described. Whether you're a biological grandmother, a trusted step-grandmother, or just a warm and trusted older woman with young ones in your life, you can be a vital force in the lives of future generations.

From Neurons to Neighborhoods

The Science of Early Childhood Development *National Academies Press*

How we raise young children is one of today's most highly personalized and sharply politicized issues, in part because each of us can claim some level of "expertise." The debate has intensified as discoveries about our development-in the womb and in the first months and years-have reached the popular media. How can we use our burgeoning knowledge to assure the well-being of all young children, for their own sake as well as for the sake of our nation? Drawing from new findings, this book presents important conclusions about nature-versus-nurture, the impact of being born into a working family, the effect of politics on programs for children, the costs and benefits of intervention, and other issues. The committee issues a series of challenges to decision makers regarding the quality of child care, issues of racial and ethnic diversity, the integration of children's cognitive and emotional development, and more. Authoritative yet accessible, *From Neurons to Neighborhoods*

presents the evidence about "brain wiring" and how kids learn to speak, think, and regulate their behavior. It examines the effect of the climate-family, child care, community-within which the child grows.

Developing Person Through the Life Span + Developing Person Through the Life Span Coast Telecourse Study Guide *W H Freeman & Company*

How to Talk So Kids Will Listen & Listen So Kids Will Talk *Harper Collins*

Details a program for improving communication between parents and children, providing sample dialogues, role-playing exercises, and humorous yet illuminating cartoons

Disease Control Priorities in Developing Countries *World Bank Publications*

Based on careful analysis of burden of disease and the costs of interventions, this second edition of 'Disease Control Priorities in Developing Countries, 2nd edition' highlights achievable priorities; measures progress toward providing efficient, equitable care; promotes cost-effective interventions to targeted populations; and encourages integrated efforts to optimize health. Nearly 500 experts - scientists, epidemiologists, health economists, academicians, and public health practitioners - from around the world contributed to the data sources and methodologies, and identified challenges and priorities, resulting in this integrated, comprehensive reference volume on the state of health in developing countries.

Developing Person Through the Life Span 10e & Achieve Read & Practice for Developing Person Through the Life Span (Six-Months Access) [With Access Code] *Worth Publishers*

With Kathleen Stassen Berger's always contemporary, always compelling textbook, students learn to see how the basic ideas of developmental psychology apply to their own lives, the lives of those around them, and the lives of others of all life stages and in cultures all around the world. Berger's narrative voice, wide-ranging cultural perspective, and focus on universal themes captivate students from the outset, helping them grasp the important theoretical and scientific work driving the field of developmental psychology today.

Developing Person Through Childhood *Worth Publishers*

Discovering the Brain *National Academies Press*

The brain ... There is no other part of the human anatomy that is so intriguing. How does it develop and function and why does it sometimes, tragically, degenerate? The answers are complex. In *Discovering the Brain*, science writer Sandra Ackerman cuts through the complexity to bring this vital topic to the public. The 1990s were declared the "Decade of the Brain" by former President Bush, and the neuroscience community responded with a host of new investigations and conferences. *Discovering the Brain* is based on the Institute of Medicine conference, Decade of the Brain: Frontiers in Neuroscience and Brain Research. *Discovering the Brain* is a "field guide" to the brain--an easy-to-read discussion of the brain's physical structure and where functions such as

language and music appreciation lie. Ackerman examines How electrical and chemical signals are conveyed in the brain. The mechanisms by which we see, hear, think, and pay attention--and how a "gut feeling" actually originates in the brain. Learning and memory retention, including parallels to computer memory and what they might tell us about our own mental capacity. Development of the brain throughout the life span, with a look at the aging brain. Ackerman provides an enlightening chapter on the connection between the brain's physical condition and various mental disorders and notes what progress can realistically be made toward the prevention and treatment of stroke and other ailments. Finally, she explores the potential for major advances during the "Decade of the Brain," with a look at medical imaging techniques--what various technologies can and cannot tell us--and how the public and private sectors can contribute to continued advances in neuroscience. This highly readable volume will provide the public and policymakers--and many scientists as well--with a helpful guide to understanding the many discoveries that are sure to be announced throughout the "Decade of the Brain."

Experiencing the Lifespan *Macmillan*

This book explores the lifespan by combining research with a practicing psychologist's understanding of human development from infancy to old age.

The Developing Person Through the Life Span, Exploring Human Development A Took Kit for Understanding Development , Journey Through the Life Span DVD An Observation DVD for Development *Worth Pub*

Loose-Leaf Version for Developing Person Through Lifespan & Launchpad 6 Month Access Card *Worth Pub*

Human Development and Human Possibility

Erikson in the Light of Heidegger

Provides a new approach to the psychology of human development by integrating psychological and philosophical insights on human virtue and authentic selfhood. Presents Erikson's contributions within the more general 'Care Structure, ' described by Heidegger as the central structure of human existence. The major effect of this broader understanding is to give new meaning to Erikson's schedule of virtues, to see them as the central structures organizing the themes and experiences of specific stages of development.

Think Again

The Power of Knowing What You Don't Know *Penguin*

#1 New York Times Bestseller "THIS. This is the right book for right now. Yes, learning requires focus. But, unlearning and relearning requires much more—it requires choosing courage over comfort. In Think Again, Adam Grant weaves together research and storytelling to help us build the intellectual and emotional muscle we need to stay curious enough about the world to actually change it. I've never felt so hopeful about what I don't know." —Brené Brown, Ph.D., #1 New York Times bestselling author of Dare to Lead The bestselling author of Give and Take and Originals examines the critical art of rethinking: learning to question your opinions and open other people's minds, which can position you for excellence at work and wisdom in life Intelligence is usually seen as the ability to think and learn, but in a rapidly changing world, there's another set of cognitive skills that might matter more: the ability to rethink and unlearn. In our daily lives, too many of us favor the comfort of conviction over the discomfort of doubt. We listen to opinions that make us feel good, instead of ideas that make us think hard. We see disagreement as a threat to our egos, rather than an opportunity to learn. We surround ourselves with people who agree with our conclusions, when we should be gravitating toward those who challenge our thought process. The result is that our beliefs get brittle long before our bones. We think too much like preachers defending our sacred beliefs, prosecutors proving the other side wrong, and politicians campaigning for approval--and too little like scientists searching for truth. Intelligence is no cure, and it can even be a curse: being good at thinking can make us worse at rethinking. The brighter we are, the blinder to our own limitations we can become. Organizational psychologist Adam Grant is an expert on opening other people's minds--and our own. As Wharton's top-rated professor and the bestselling author of Originals and Give and Take, he makes it one of his guiding principles to argue like he's right but listen like he's wrong. With bold ideas and rigorous evidence, he investigates how we can embrace the joy of being wrong, bring nuance to charged conversations, and build schools, workplaces, and communities of lifelong learners. You'll learn how an international debate champion wins arguments, a Black musician persuades white supremacists to abandon hate, a vaccine whisperer convinces concerned parents to immunize their children, and Adam has coaxed Yankees fans to root for the Red Sox. Think Again reveals that we don't have to believe everything we think or internalize everything we feel. It's an invitation to let go of views that are no longer serving us well and prize mental flexibility over foolish consistency. If knowledge is power, knowing what we don't know is wisdom.

Profiling Violent Crimes

An Investigative Tool *SAGE*

On psychological profiling of criminals