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CONCLUSION

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Step 1- The step is aimed at identifying the reasons for the change. Step 2- This step is aimed at gauging an individual's desire to transform on a measure of one to ten; where 1 designates a lack of desire to change while 10 shows a complete desire to change.

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The challenge was that he only had seven minutes to influence the half-inebriated patient. Pantalon tackled this problem by asking the patients six specific questions. This questions-based approach is from his book, *Instant Influence: How to Get Anyone to Do Anything – Fast*, recommended by Entrepreneur.

This Is a Way to Influence Someone in Minutes - Camp Systems

A guy named Michael V. Pantalon. He has a bunch of credentials like publishing articles in the New England Journal of Medicine and the Journal of the American Medical Association, so I read though...

6 Steps to Get Anyone (Yourself Included) to Do Anything

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Instant Influence: Summary & Review - The Power Moves

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