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Project Management: The Managerial Process McGraw-Hill

Education

Project Management, 8e provides a holistic and realistic approach to Project Management that combines the human aspect and culture of an organization with the tools and methods used. It covers concepts and skills used to propose, plan, secure resources, budget and lead project teams to successful completion of projects. This text is not only on how the management process works, but also, and more importantly, on why it works. It's not intended to specialize by industry type or project scope, rather it is written for the individual who will be required to manage a variety of projects in a variety of organizational settings. 8e was written for a broad range of audiences including, project managers, students, analysts and Project Management Institute Members preparing for certification exams. The digital component, Connect, now has enhanced algorithmic problems, Application Based Activities, SmartBook 2.0 and Practice Operations, a game-based 3D operations management simulation.

Project Management

The Managerial Process

Project Management: The Managerial Process McGraw-Hill Education

As the market-leading textbook on the subject, Project Management: The Managerial Process is distinguished by its balanced treatment of both the technical and behavioral issues in project management as well as by its coverage of a broad range of industries to which project management principles can be applied. It focuses on how project management is integral to the organization as a whole. The text not only delivers the tools and processes essential to successful project management but also an understanding that the effectiveness of these tools and methods are shaped and determined by the prevailing culture of the organization and interpersonal dynamics of the people involved. As such, Larson/Gray presents a holistic view that focuses on methodology as well as the human dimension and how they interact to determine the outcome of projects. Connect is the only integrated learning system that empowers students by continuously adapting to deliver precisely what they need, when they need it, and how they need it, so that your class time is more engaging and effective.

Project Management Penguin

The practical e-guide that gives you the skills to succeed as a project manager. Discover how to improve your project management skills by defining a project brief, identifying stakeholders, and building a strong team. You'll also learn useful tips for initiating projects, setting deadlines, and managing your budgets. Essential Managers gives you a practical "how-to" approach with step-by-step instructions, tips, checklists, and "ask yourself" features showing you how to focus your energy, manage change, and make an impact. DK's Essential Managers series contains the knowledge you need to be a more effective manager and hone your management style. Whether you're new to project management or simply looking to sharpen your existing skills, this is the e-guide for you.

Project Management

The Managerial Process McGraw Hill Professional

Not long ago project management was perceived as a highly technical endeavor with applications to highly specialized industries. Times have changed-and so have the collective

perceptions about project management. Today project management skills are applied throughout a wide range of businesses and industries. Successful project managers are defined now not only by their skill in dealing with issues of planning, scheduling, and budgeting, but also by their ability to manage people. Clifford Gray and Erik Larson, both of Oregon State University, are aware of this evolution and have used the Third Edition of Project Management: The Managerial Process to address these shifts. This highly-qualified author team provides readers with a complete picture of project management. Technical issues are addressed thoroughly, but unlike similar books on this subject, Project Management: The Managerial Process presents them in context, demonstrating how project management techniques can be applied in a wide variety of businesses, while emphasizing the importance of accounting for the human element in the successful management of all types of projects. Case studies and "Snapshot from Practice" boxes are among the ways readers learn throughout this text. A pedagogically rich CD-ROM, and a second CD-ROM containing a trial version of Microsoft Project, are also available with all new copies of this text. Once again, the authors have succeeded in providing readers with a complete picture of project management: not only "what to do" and "how to do it," but also why it is done. Book jacket.

Project Management

The Managerial Process

Project Management: The Managerial Process provides a holistic, integrative view of project management, with a focus on the above framework. It presents readers with a complete picture of project management - not only what to do and how to do it, but also why it is done. This international adaptation contains the valuable addition of local and regional cases and applications. The generic approach in this text ensures relevancy across all studies and industries for students, prospective project managers, project management practitioners, analysts, managers or those assigned to project teams.

Project Management: The Managerial Process with MS Project McGraw-Hill Education

As the market-leading textbook on the subject, Project Management: The Managerial Process is distinguished by its balanced treatment of both the technical and behavioral issues in project management as well as by its coverage of a broad range of industries to which project management principles can be applied. It focuses on how project management is integral to the organization as a whole. The text not only delivers the tools and processes essential to successful project management but also an understanding that the effectiveness of these tools and methods are shaped and determined by the prevailing culture of the organization and interpersonal dynamics of the people involved. As such, Larson/Gray presents a holistic view that focuses on methodology as well as the human dimension and how they interact to determine the outcome of projects. Connect is the only integrated learning system that empowers students by continuously adapting to deliver precisely what they need, when they need it, and how they need it, so that your class time is more engaging and effective.

ISE Project Management: the Managerial Process

Our motivation in writing this text continues to be to provide a realistic, socio-technical view of project management. In the past, textbooks on project management focused almost exclusively on the tools and processes used to manage projects and not the

human dimension

Project Management

The Managerial Process *McGraw-Hill*

As the market-leading textbook on the subject, *Project Management: The Managerial Process*, 4e is distinguished by its balanced treatment of both the technical and behavioral issues in project management as well as by its coverage of a broad range of industries to which project management principles can be applied. It focuses on how project management is integral to the organization as a whole. The 4th edition reflects the latest changes found in the practice. Other texts discuss the topics covered in this text but they do not view oversight as the project manager's operating environment, as does Gray/Larson.

Loose Leaf for Project Management: The Managerial Process *McGraw-Hill Education*

Project Management, 8e provides a holistic and realistic approach to Project Management that combines the human aspect and culture of an organization with the tools and methods used. It covers concepts and skills used to propose, plan, secure resources, budget and lead project teams to successful completion of projects. This text is not only on how the management process works, but also, and more importantly, on why it works. It's not intended to specialize by industry type or project scope, rather it is written for the individual who will be required to manage a variety of projects in a variety of organizational settings. 8e was written for a broad range of audiences including, project managers, students, analysts and Project Management Institute Members preparing for certification exams. The digital component, Connect, now has enhanced algorithmic problems, Application Based Activities, SmartBook 2.0 and Practice Operations, a game-based 3D operations management simulation.

Project Management

A Managerial Approach *John Wiley & Sons*

TRY (FREE for 14 days), OR RENT this title: www.wileystudentchoice.com Projects continue to grow larger, increasingly strategic, and more complex, with greater collaboration, instant feedback, specialization, and an ever-expanding list of stakeholders. Now more than ever, effective project management is critical for the success of any deliverable, and the demand for qualified Project Managers has leapt into nearly all sectors. *Project Management* provides a robust grounding in essentials of the field using a managerial approach to both fundamental concepts and real-world practice. Designed for business students, this text follows the project life cycle from beginning to end to demonstrate what successful project management looks like on the ground. Expert discussion details specific techniques and applications, while guiding students through the diverse skill set required to select, initiate, execute, and evaluate today's projects. Insightful coverage of change management provides clear guidance on handling the organizational, interpersonal, economic, and technical glitches that can derail any project, while in-depth cases and real-world examples illustrate essential concepts in action.

Project Management: The Managerial Process (Special Indian Edition) *Tata McGraw-Hill Education*

A Guide to the Project Management Body of Knowledge (PMBOK® Guide) – Seventh Edition and The Standard for

Project Management (RUSSIAN) *Project Management Institute* PMBOK® Guide is the go-to resource for project management practitioners. The project management profession has significantly evolved due to emerging technology, new approaches and rapid market changes. Reflecting this evolution, The Standard for Project Management enumerates 12 principles of project management and the PMBOK® Guide &– Seventh Edition is structured around eight project performance domains. This edition is designed to address practitioners' current and future needs and to help them be more proactive, innovative and nimble in enabling desired project outcomes. This edition of the PMBOK® Guide: • Reflects the full range of development approaches (predictive, adaptive, hybrid, etc.); • Provides an entire section devoted to tailoring the development approach and processes; • Includes an expanded list of models, methods, and artifacts; • Focuses on not just delivering project outputs but also enabling outcomes; and • Integrates with PMI standards+™ for information and standards application content based on project type, development approach, and industry sector.

Loose Leaf for Project Management: The Managerial Process 7e *McGraw-Hill Education*

As the market-leading textbook on the subject, *Project Management: The Managerial Process* is distinguished by its balanced treatment of both the technical and behavioral issues in project management as well as by its coverage of a broad range of industries to which project management principles can be applied. It focuses on how project management is integral to the organization as a whole. The text not only delivers the tools and processes is essential to successful project management but also an understanding that the effectiveness of these tools and methods are shaped and determined by the prevailing culture of the organization and interpersonal dynamics of the people involved. As such, Larson/Gray presents a holistic view that focuses on methodology as well as the human dimension and how they interact to determine the outcome of projects. Connect is the only integrated learning system that empowers students by continuously adapting to deliver precisely what they need, when they need it, and how they need it, so that your class time is more engaging and effective.

Project Management

The Managerial Process

PROJECT MANAGEMENT

The Managerial Process

Project Management

The Complete Guide for Every Manager *McGraw-Hill Companies*

Focusing on the human element that is critical to project implementation and completion, this book provides a five-step approach for collecting the useful information to plan, schedule, and control a project. It outlines solution-oriented, integrated methodologies for implementing the processes of project management.

Fundamentals of Project Management

Developing Core Competencies to Help Outperform the Competition *Amacom Books*

Updated concepts and tools to set up project plans, schedule

work, monitor progress-and consistently achieve desired project results. In today's time-based and cost-conscious global business environment, tight project deadlines and stringent expectations are the norm. This classic book provides businesspeople with an excellent introduction to project management, supplying sound, basic information (along with updated tools and techniques) to understand and master the complexities and nuances of project management. Clear and down-to-earth, this step-by-step guide explains how to effectively spearhead every stage of a project—from developing the goals and objectives to managing the project team-and make project management work in any company. This updated second edition includes: * New material on the Project Management Body of Knowledge (PMBOK) * Do's and don'ts of implementing scheduling software* Coverage of the PMP certification offered by the Project Management Institute* Updated information on developing problem statements and mission statements* Techniques for implementing today's project management technologies in any organization-in any industry.

Ask a Manager

How to Navigate Clueless Colleagues, Lunch-Stealing Bosses, and the Rest of Your Life at Work *Ballantine Books*

From the creator of the popular website Ask a Manager and New York's work-advice columnist comes a witty, practical guide to 200 difficult professional conversations—featuring all-new advice! There's a reason Alison Green has been called “the Dear Abby of the work world.” Ten years as a workplace-advice columnist have taught her that people avoid awkward conversations in the office because they simply don't know what to say. Thankfully, Green does—and in this incredibly helpful book, she tackles the tough discussions you may need to have during your career. You'll learn what to say when • coworkers push their work on you—then take credit for it • you accidentally trash-talk someone in an email then hit “reply all” • you're being micromanaged—or not being managed at all • you catch a colleague in a lie • your boss seems unhappy with your work • your cubemate's loud speakerphone is making you homicidal • you got drunk at the holiday party Praise for Ask a Manager “A must-read for anyone who works . . . [Alison Green's] advice boils down to the idea that you should be professional (even when others are not) and that communicating in a straightforward manner with candor and kindness will get you far, no matter where you work.”—Booklist (starred review) “The author's friendly, warm, no-nonsense writing is a pleasure to read, and her advice can be widely applied to relationships in all areas of readers' lives. Ideal for anyone new to the job market or new to management, or anyone hoping to improve their work experience.”—Library Journal (starred review) “I am a huge fan of Alison Green's Ask a Manager column. This book is even better. It teaches us how to deal with many of the most vexing big and little problems in our workplaces—and to do so with grace, confidence, and a sense of humor.”—Robert Sutton, Stanford professor and author of *The No Asshole Rule* and *The Asshole Survival Guide* “Ask a Manager is the ultimate playbook for navigating the traditional workforce in a diplomatic but firm way.”—Erin Lowry, author of *Broke Millennial: Stop Scraping By and Get Your Financial Life Together*

Project Management

The Managerial Process

Understanding ISO 9001 : 2015 Quality Management System, 2nd Edition, Revised and Expanded *Kojo Press*

The 2015 version of ISO 9001 brings many enriching changes to

promote quality excellence by organizations. The most significant change is the reinforcement of the fact that ISO 9001 is not just a quality issue. It is relevant as an overarching management topic. The book explains the requirements of the revised (2015) version of ISO 9001 in simple and practical manner. The objective has been to enhance understanding of the subject matter by managers and quality professionals. A conceptual understanding shall enable managers and professionals to design better systems and processes uniquely suited to their respective organizations. In view of this the first five chapters of the book explain concepts on QUALITY, PROCESS, PROCESS APPROACH / MANAGEMENT and PDCA. These are relevant for all management system standards being developed by International Organization for Standardization with the High Level Structure. Part II of the book goes into details of each clause focusing on processes and process interactions. We expect that the readers will appreciate that ISO 9001, now focuses more on expected outcomes through processes than mandating too many requirements.

Project Management, Planning and Control

Managing Engineering, Construction and Manufacturing Projects to PMI, APM and BSI Standards *Butterworth-Heinemann*

A comprehensive book on project management, covering all principles and methods with fully worked examples, this book includes both hard and soft skills for the engineering, manufacturing and construction industries. Ideal for engineering project managers considering obtaining a Project Management Professional (PMP) qualification, this book covers in theory and practice, the complete body of knowledge for both the Project Management Institute (PMI) and the Association of Project Management (APM). Fully aligned with the latest 2005 updates to the exam syllabi, complete with online sample Q&A, and updated to include the latest revision of BS 6079 (British Standards Institute Guide to Project Management in the Construction Industry), this book is a complete and valuable reference for anyone serious about project management. • The complete body of knowledge for project management professionals in the engineering, manufacturing and construction sectors • Covers all hard and soft topics in both theory and practice for the newly revised PMP and APMP qualification exams, along with the latest revision of BS 6079 standard on project management in the construction industry • Written by a qualified PMP exam accreditor and accompanied by online Q&A resources for self-testing

Project Management

A Systems Approach to Planning, Scheduling, and Controlling *John Wiley & Sons*

The landmark project management reference, now in a new edition Now in a Tenth Edition, this industry-leading project management "bible" aligns its streamlined approach to the latest release of the Project Management Institute's Project Management Body of Knowledge (PMI®'s PMBOK® Guide), the new mandatory source of training for the Project Management Professional (PMP®) Certification Exam. This outstanding edition gives students and professionals a profound understanding of project management with insights from one of the best-known and respected authorities on the subject. From the intricate framework of organizational behavior and structure that can determine project success to the planning, scheduling, and controlling processes vital to effective project management, the new edition thoroughly covers every key component of the

subject. This Tenth Edition features: New sections on scope changes, exiting a project, collective belief, and managing virtual teams More than twenty-five case studies, including a new case on the Iridium Project covering all aspects of project management 400 discussion questions More than 125 multiple-choice questions (PMI, PMBOK, PMP, and Project Management Professional are registered marks of the Project Management Institute, Inc.)

Project Management

The Managerial Process *McGraw-Hill Companies*

Project Management in Practice *John Wiley & Sons*

Project Management in Practice, 4th Edition focuses on the technical aspects of project management that are directly related to practice.

Glass Ceilings and Bottomless Pits

Women's Work, Women's Poverty *South End Press*

'This extraordinarily lucid book demonstrates that women from all walks of life get the short end of the stick because of their gender. From welfare mothers to corporate executives, Albelda and Tilly show and why the powers-that-be benefit from scapegoating and marginalizing women.' Professor Mimi Abramowitz, author, *Regulating the Lives of Women* A cogent analysis of the economic and social realities for women in the United States, across class lines. In an age when the right wing manipulates the dialogue around women's issues to separate middle- and upper-class women from their poorer sisters this book's facts, figures, and analysis provide a much needed antidote.

Biblical Geography and History

The Project Management Life Cycle

A Complete Step-By-Step Methodology for Initiating, Planning, Executing & Closing a Project Successf *Kogan Page Publishers*

The Project Management Life Cycle reveals the unique Method 123 Project Management Methodology by defining the phases, activities and tasks required to complete a project. It's different because it describes the life cycle clearly and prescriptively, without the complex terminology rife throughout the industry. Its comprehensive coverage, consistent depth and suite of tools will help managers to undertake projects successfully. Containing hundreds of practical examples to enhance the reader's understanding of project management, the book skilfully guides them through the four critical phases of the project life cycle: initiation, planning, execution and closure. Written in a clear, professional and straightforward manner, it is relevant to the management of all types of project, including IT, construction, engineering, telecommunications and government, as well as many others. An essential guide to improving project management skills for project managers, senior managers, team members, consultants, trainers or students. Additional resources can be downloaded from <http://tinyurl.com/bq2dbuw> by scrolling down to the 'Resources' section.

Management *Cengage Learning*

Make today's management theories and applications meaningful, memorable, and engaging for your students with MANAGEMENT. Master storyteller, award-winning educator, and accomplished

author Chuck Williams uses a captivating narrative style to illuminate today's most important management concepts and to highlight practices that really work in today's workplace. Because students retain and better understand information that is personally relevant, Dr. Williams weaves more than 50 detailed, unforgettable examples and stories into each chapter in this edition. Proven learning features and self-assessments keep concepts intriguing and applicable to students' daily lives. In addition, fresh scenarios, new cases, and new video cases reflect the latest management innovations at work in well-known organizations throughout the world. The book's comprehensive support package further helps you prepare each student for managerial success. Important Notice: Media content referenced within the product description or the product text may not be available in the ebook version.

HBR Guide to Project Management (HBR Guide Series) *Harvard Business Press*

MEET YOUR GOALS—ON TIME AND ON BUDGET. How do you rein in the scope of your project when you've got a group of demanding stakeholders breathing down your neck? And map out a schedule everyone can stick to? And motivate team members who have competing demands on their time and attention? Whether you're managing your first project or just tired of improvising, this guide will give you the tools and confidence you need to define smart goals, meet them, and capture lessons learned so future projects go even more smoothly. The HBR Guide to Project Management will help you: Build a strong, focused team Break major objectives into manageable tasks Create a schedule that keeps all the moving parts under control Monitor progress toward your goals Manage stakeholders' expectations Wrap up your project and gauge its success

Creative Execution

What Great Leaders Do to Unleash Bold Thinking and Innovation *John Wiley & Sons*

The ultimate game-changer for reinventing strategy and igniting people Whether it was Alexander the Great or Lord Horatio Nelson, the management team at Toyota or Google, the indisputable alchemy of strategy, execution, and leadership led to each's phenomenal success. With years of experience assessing and developing executive talent, author Eric Beaudan examines the essence of such a dynamic mix, summed up as "Creative Execution," showing how organizations and individuals can attain, or reach for, unheralded levels of success. Profiling extraordinary leaders and the uncommon leadership tactics that are their hallmark, the book also includes proprietary research and firsthand experiences with clients across the globe, illustrating the principles of Creative Execution in action. Details the five elements of Creative Execution, including fostering candid dialogue across the organization, spelling out clear roles and responsibilities, and taking bold action Includes proprietary research, assessments, and case studies With tactics, strategies, and calls to action to help any organization shape and apply the dynamics of Creative Execution, this powerful one-volume manifesto will help any leader get in the trenches, learn firsthand the impact of their decisions, and restore ingenuity, cooperation, and a sense of collective commitment to the workplace.

AI for Marketing and Product Innovation

Powerful New Tools for Predicting Trends, Connecting with Customers, and Closing Sales *John Wiley & Sons*

Get on board the next massive marketing revolution AI for

Marketing and Product Innovation offers creatives and marketing professionals a non-tech guide to artificial intelligence (AI) and machine learning (ML)—twin technologies that stand poised to revolutionize the way we sell. The future is here, and we are in the thick of it; AI and ML are already in our lives every day, whether we know it or not. The technology continues to evolve and grow, but the capabilities that make these tools world-changing for marketers are already here—whether we use them or not. This book helps you lean into the curve and take advantage of AI's unparalleled and rapidly expanding power. More than a simple primer on the technology, this book goes beyond the "what" to show you the "how": How do we use AI and ML in ways that speak to the human spirit? How do we translate cold technological innovation into creative tools that forge deep human connections? Written by a team of experts at the intersection of neuroscience, technology, and marketing, this book shows you the ins and outs of these groundbreaking technological tools. Understand AI and ML technology in layman's terms Harness the twin technologies unparalleled power to transform marketing Learn which skills and resources you need to use AI and ML effectively Employ AI and ML in ways that resonate meaningfully with customers Learn practical examples of how to reinvest product innovation, brand building, targeted marketing and media measurement to connect with people and enhance ROI Discover the true impact of AI and ML from real-world examples, and learn the thinking, best practices, and metrics you need to capture this lightning and take the next massive leap in the evolution of customer connection. AI for Marketing and Product Innovation shows you everything you need to know to get on board.

Project Managers Portable Handbook, Third Edition *McGraw Hill Professional*

The Latest Project Management Data at Your Fingertips Fully updated throughout, this hands-on guide gives you quick access to current information on project management concepts and practices. Project Manager's Portable Handbook, third edition, offers concise, practical details on the fundamental knowledge, skills, and attitudes required to manage projects. Written by world-renowned project management experts, this compact reference summarizes best practices for defining, designing, developing, and producing project results. Handy tables, charts, models, and callout boxes illustrate pertinent information in this essential on-the-job tool. Easy-to-Find Project Management Topics: The discipline of project management Project organizational chart Alternative project applications The strategic context of projects Project leadership Project initiation and execution Project planning and control The project culture Improving project management PRAISE FOR PREVIOUS EDITIONS: "It is perhaps the one book that best summarizes a complete knowledge set to be applied in successfully managing projects. It is the one book that project managers should not 'go to work' without." -- Ken Rose, Book Review Editor, Project Management Journal "Unique and invaluable...direct, summarized style...wealth of information...annotated bibliography...one book a project manager should not be without." -- PM Network

Studyguide for Project Management

The Managerial Process by Larson, Gray And Cram101

Never HIGHLIGHT a Book Again! Virtually all testable terms, concepts, persons, places, and events are included. Cram101 Textbook Outlines gives all of the outlines, highlights, notes for your textbook with optional online practice tests. Only Cram101 Outlines are Textbook Specific. Cram101 is NOT the Textbook.

Accompanys: 9780521673761

A History of the Work Concept

From Physics to Economics Springer Science & Business Media

This book traces the history of the concept of work from its earliest stages and shows that its further formalization leads to equilibrium principle and to the principle of virtual works, and so pointing the way ahead for future research and applications. The idea that something remains constant in a machine operation is very old and has been expressed by many mathematicians and philosophers such as, for instance, Aristotle. Thus, a concept of energy developed. Another important idea in machine operation is Archimedes' lever principle. In modern times the concept of work is analyzed in the context of applied mechanics mainly in Lazare Carnot mechanics and the mechanics of the new generation of polytechnical engineers like Navier, Coriolis and Poncelet. In this context the word "work" is finally adopted. These engineers are also responsible for the incorporation of the concept of work into the discipline of economics when they endeavoured to combine the study of the work of machines and men together.

Dante and Giovanni Del Virgilio

Including a Critical Edition of the Text of Dante's "Eclogae Latinae" and of the Poetic Remains of Giovanni Del Virgilio

Studyguide for Project Management: the Managerial Process by Erik W. Larson, ISBN 9780077476106 Cram101

Never HIGHLIGHT a Book Again! Virtually all of the testable terms, concepts, persons, places, and events from the textbook are included. Cram101 Just the FACTS101 studyguides give all of the outlines, highlights, notes, and quizzes for your textbook with optional online comprehensive practice tests. Only Cram101 is Textbook Specific. Accompanys: 9780077476106 .

Measuring Performance and Benchmarking Project Management at the Department of Energy National Academies Press

In 1997, Congress, in the conference report, H.R. 105-271, to the FY1998 Energy and Water Development Appropriation Bill, directed the National Research Council (NRC) to carry out a series of assessments of project management at the Department of Energy (DOE). The final report in that series noted that DOE lacked an objective set of measures for assessing project management quality. The department set up a committee to develop performance measures and benchmarking procedures and asked the NRC for assistance in this effort. This report presents information and guidance for use as a first step toward development of a viable methodology to suit DOE's needs. It provides a number of possible performance measures, an analysis of the benchmarking process, and a description ways to implement the measures and benchmarking process.

Project Management

Silver Lining

Your Guide to Innovating in a Downturn Harvard Business Press

Experts agree: The turbulence triggered by the economic shock of 2008 constitutes the "new normal." Unfortunately, too many managers have become paralyzed by it, capable only of slashing costs indiscriminately. Though examining spending during

recessions makes sense, the smartest executives do much more. As Scott Anthony reveals in *The Silver Lining*, these leaders continue innovating--by stopping ineffective initiatives, changing key business processes, and starting more productive behaviors. Result? Their companies emerge from downturns stronger than ever. Providing a wealth of ideas, tools, and examples from diverse industries, Anthony explains how to safeguard your company's profitability during even the toughest recessions. You'll discover how to:

- Prune your innovation and business portfolio to liberate resources for more promising initiatives -

- Adopt a radical new market-segmentation scheme that helps you re-feature your offerings to reduce costs while delivering new value to customers
- Reinvent your innovation process to drive fresh growth
- Mitigate innovation risks by conducting strategic experiments and forging alliances with customers and other external entities
- Appeal to increasingly value-conscious customers to fend off low-cost attackers

In today's brutal economic climate, executives must pare costs to the bone while planting and nurturing seeds for tomorrow's growth. *The Silver Lining* explains how to master this seemingly impossible challenge.